

## Message Text

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ACTION EUR-25

INFO OCT-01 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00 DOTE-00

EB-11 INR-10 NSAE-00 RSC-01 FAA-00 PM-07 H-03 L-03

NSC-07 PA-04 PRS-01 SP-03 SS-20 USIA-15 SAJ-01 CIEP-02

OMB-01 TRSE-00 IO-14 DRC-01 /139 W

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R 031248Z JUL 74

FM AMEMBASSY BONN

TO SECSTATE WASHDC 3599

INFO USMISSION BERLIN

AMEMBASSY LONDON

AMEMBASSY PARIS

USMISSION NATO BRUSSELS

C O N F I D E N T I A L SECTION 01 OF 02 BONN 10581

E.O. 11652: GDS

TAGS: OPFOR, ETRN, WB, GW, US, UK, FR

SUBJECT: CIVAIR: BERLIN AIR SERVICES -BCATAG

REF: A) STATE 137104, B) BONN 9919, C) STATE 113992,  
D) BONN 8503

SUMMARY: AT JUNE 27, BCATAG MEETING FRG PRESSED FOR A CONTINUING BCATAG MONITERING OF IGS COSTS, ALLIED DECISIONS ON FEES/RENTALS AND THE MOVE TO TEGEL. CAA'S INDICATED WILLINGNESS TO PROVIDE FURTHER FIGURES AND HELD THAT TEGEL MOVE WAS A MATTER FOR THE AIRLINES AND THE AUTHORITIES CONCERNED. US CAA OPPOSED BCATAG CONSIDERATION OF IGS RATIONALIZATION AND REPEATED U.S. VIEWS ON FEES AND RENTALS. END SUMMARY

1. AT JUNE 27, BCATAG MEETING, FRG REP KRONECK'S PRESENTATION FOLLOWED EXPECTED LINES, STRESSING GERMAN POSITION THAT BCATAG SHOULD DEVELOP AN ON-GOING WORK PROGRAM DESIGNED TO KEEP MEMBERS INFORMED ON ALL COST  
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FACTORS AFFECTING IGS OPERATIONS. THE FRG WOULD,

THEREFORE, LIKE TO ESTABLISH A SET OF FIGURES ON AIRLINE OPERATIONS WHICH WOULD BE KEPT CURRENT IN PREPARATION FOR ADDITIONAL MEASURES SUCH AS FARE INCREASES WHICH MIGHT HAVE TO BE CONCURRED IN BY THE BCATAG. THE FRG REPS WERE NOT SATISFIED WITH THE DATA SUBMITTED IN SUPPORT OF THE FUEL SURCHARGE AND IN ANY FUTURE EXERCISE WOULD WANT ACCESS TO SUPPORTING DATA AT THE SAME TIME AS THE CAA'S (REF D). KRONECK THEN INDICATED THAT, IN THE FUTURE, THE FRG BELIEVED IT SHOULD PARTICIPATE IN BCATAG ON THE BASIS OF A CO-EQUAL WORKING RELATIONSHIP WITH THE OTHER MEMBERS.

2. KRONECK ADDED THAT AS PART OF THE SAME WORK PROGRAM BCATAG SHOULD ALSO CONSIDER THE OTHER POINTS RAISED IN THE GERMAN NON-PAPER ESPECIALLY THE QUESTION OF A PROMPT ALLIED DECISION ON FEES AND RENTALS. WITH RESPECT TO THE TEGEL MOVE, HE SAID THAT THE BCATAG SHOULD ACT AS A CATALYST IN VIEW OF THE POLITICAL IMPORTANCE THE FRG ATTACHES TO BRINGING TEGEL SOUTH INTO OPERATION. HE REFERRED TO IGS RATIONALIZATION AS A TOPIC THE FRG BELIEVED MERITED BCATAG ATTENTION POINTING OUT THAT THE FONOFF HAD BECOME INTERESTED AS A RESULT OF THE UK AMBASSADOR'S DEMARCHE LAST WINTER. THE BERLIN SENATE REP THEN REPORTED THAT BOTH PAA AND BA HAD JUST INDICATED WILLINGNESS TO MOVE TO TEGEL PROVIDED THAT THEIR COSTS WOULD BE NO GREATER THAN THOSE AT TEMPLEHOF ON THE DAY OF THE MOVE. KROLL SAID IT WAS, THEREFORE, IMPORTANT THAT THE CAA'S REACH A QUICK DECISION ON THE BFG'S APPLICATION SO THAT A NEW SCHEDULE OF FEES AND RENTALS FOR TEMPLEHOF AND TEGEL NORTH COULD BE INTRODUCED PRIOR TO THE MOVE. WITH RESPECT TO TEGEL SOUTH, KROLL SAID IT WAS NECESSARY FOR THE CAA'S TO TAKE ACTION ON THE PROPOSED RENTAL SCHEDULE SUBMITTED LAST YEAR IN ORDER TO GIVE BERLIN AUTHORITIES A REFERENCE POINT FROM WHICH TO NEGOTIATE MUTUALLY SATISFACTORY RENTALS WITH THE AIRLINES.

3. THE CAA'S EXPRESSED A WILLINGNESS TO PROVIDE FURTHER INFORMATION ON IGS OPERATIONS AND SUGGESTED THAT THE FRG REPS SUBMIT AN OUTLINE OF THE DATA THEY BELIEVED NECESSARY. KRONECK AGREED AND PROMISED THAT THE MINISTRY OF CONFIDENTIAL

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TRANSPORT WOULD PROVIDE A FORMAT, PROBABLY SIMILAR TO THE ONE USED BY THE FRG FOR IGS FARE INCREASES PRIOR TO THE FUEL SURCHARGE. THE UK CAA REPEATED THE PREVIOUSLY STATED BRITISH POSITION ON FEES AND RENTAL, I.E., IT WOULD RELUCTANTLY AGREE TO INCREASE LANDING AND PARKING CHARGES AND TO INTRODUCE PHASE TWO OF THE RENT INCREASE IF IT WAS AGREED THAT THE COST TO THE AIRLINES COULD BE PASSED ON TO THE TRAVELING PUBLIC. THE US CAA STATED

THE US POSITION AS OUTLINED IN REFTELS A AND C, STRESSING THAT MEANS OTHER THAN A FARE INCREASE SHOULD BE FOUND TO OFFSET THE INCREASED COSTS.

4. BCATAG CONSIDERATION OF RATIONALIZATION WAS SUPPORTED BY THE UK AND FRENCH CAA'S WHILE THE US REP OPPOSED BACATAG DISCUSSION OF THE TOPIC. THE CAA'S

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UNANIMOUSLY EXPRESSED THE VIEW THAT THE MOVE TO TEGEL SOUTH WAS A MATTER FOR THE PARTIES CONCERNED AND THAT NO USEFUL PURPOSE WOULD BE SERVED BY FURTHER BACATAG DISCUSSION OF THE SUBJECT.

5. KRONECK TOOK NOTE OF THE POSITIONS PRESENTED BY THE ALLIED REPS OBSERVING THAT IN HIS VIEW AN EVENTUAL SOLUTION TO IGS' COST PROBLEM MIGHT INCLUDE A COMBINATION OF MEASURES SUCH AS ADDITIONAL FRG FINANCIAL SUPPORT COUPLED WITH FURTHER RATIONALIZATION. ANY SUCH ARRANGEMENT WOULD ALSO HAVE TO TAKE INTO ACCOUNT THE FINANCIAL

SITUATION OF THE BERLIN AIRPORT COMPANY AND IN THIS CONNECTION THE FRG WOULD WELCOME THE OPPORTUNITY TO EXAMINE DATA ON THE IMPACT OF INCREASES IN FEES AND RENTALS ON AIRLINE OPERATIONS. HE SUGGESTED THAT THE NEXT MEETING BE SCHEDULED FOR JULY 19, WHEN THE GERMANS WILL CHAIR.

6. COMMENT: THE FRG IS CLEARLY SEEKING AN EXPANDED ROLE FOR BCATAG IN BERLIN AVIATION MATTERS AND AN ENHANC-  
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ED GERMAN POSITION WITHIN THE GROUP. WE WOULD EXPECT THEM TO SOLICIT MORE FREQUENT MEETINGS AND TO CONTINUE TO PRESS FOR MOVEMENT ON THE SUBJECTS RAISED IN THEIR MAY 29, NON-PAPER. RE TEGEL SOUTH RENTS, OUR PRESANT . THINKING IS THAT THE CAA'S SHOULD TAKE FORMAL ACTION ONLY AFTER A SATISFACTORY SCHEDULE HAS BEEN NEGOTIATED BY THE AIRLINES.  
HILLENBRAND

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BERLIN AIR ACCESS, AIR FARES, AIR SCHEDULES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974BONN10581  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Legacy Key:** link1974/newtext/t19740778/aaaacpcu.tel  
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**Office:** ACTION EUR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:**  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** A) STATE 137104, B) BONN 9919, C) ST, ATE 113992  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 APR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04 APR 2002 by worrelsw>; APPROVED <19 JUN 2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: BERLIN AIR SERVICES -BCATAG  
**TAGS:** PFOR, ETRN, WB, GE, US, UK, FR  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005